

## Message Text

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ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-08 AID-05 CIAE-00 COME-00  
FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 OPIC-03  
SP-02 OMB-01 /052 R

DRAFTED BY EXIM: J CAPETS  
APPROVED BY EB/IFD/ODF:MVCREEKMORE  
EXIM: R J ALBRIGHT  
EUR/EE:SFROMOWITZ

-----075742 040510Z /10

P 032103Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY BUCHAREST PRIORITY

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E.O. 11652: N/A

TAGS:EFIN/RO

SUBJECT:SOUTHWIRE'S BID FOR COPPERWIRE MILL FOR  
ELECTRONUM AT ZALAU

1. EXIMBANK HAS BEEN UNABLE TO DOCUMENT COMPETITION  
ON THIS BID FROM OECD SOURCES. SOUTHWIRE ALLEGES THAT  
SPA CONTINUUS OF ITALY, GE LICENSEE, ASEA OF SWEDEN,  
AND PERHAPS KRUPP, GERMANY HAVE SUBMITTED BIDS.  
ELECTRONUM MAY INTEND TO CALL UPON EXISTING LINES OF  
CREDIT WHICH THESE COUNTRIES MAY HAVE WITH ROMANIA. IF  
SO, OECD CHANNELS MAY NOT BE AWARE OF THIS TRANSACTION  
UNTIL CONTRACT IS AWARDED. IT IS DIFFICULT FOR EXIM  
TO CONSIDER SOUTHWIRE'S REQUEST FOR A MORE FAVORABLE  
FINANCING PACKAGE WITHOUT EVIDENCE OF GOVERNMENT  
SUPPORTED EXPORT COMPETITION. WE WOULD APPRECIATE  
YOUR ASSISTANCE IN DETERMING WHETHER BIDS ARE SUPPORTED  
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BY EXPORT PACKAGES OR LINES OF CREDIT AND FROM WHICH  
COUNTRIES.

2. IT APPEARS THAT GE/WATERBURY FARREL WILL ALSO BID  
OUT OF THE U.S.

3. EXIMBANK HAS ALSO ASKED CONTINEANU OF RBFT TO ASSIST

WITH THIS INFORMATION AS PER DISCUSSION DURING  
CAPETS/BECKER VISIT TO BUCHAREST IN JUNE. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CREDIT, PROPOSALS (BID), BANK LOANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 03-Aug-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE182394  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** J CAPETS  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770279-0052  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t197708100/aaaadhbb.tel  
**Line Count:** 64  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 4faf8c4e-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN XMB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 09-Mar-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1399595  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SOUTHWIRE'S BID FOR COPPERWIRE MILL FOR ELECTRONUM AT ZALAU  
**TAGS:** EFIN, RO, US, XMB, SOUTHWIRE  
**To:** BUCHAREST  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/4faf8c4e-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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